

Jachthaven Hindeloopen BV

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Pricelist Winter Storage 2017-2018 (incl. VAT)

We charge customers, who have a year-round mooring in our marina, the rates that are mentioned in the column 'Permanent guests'. The prices mentioned in the column 'other' are for transients and guests who do not have a permanent mooring in our marina.

| A. Yachts in the hall | Permanent | Others |
|--|-------------------|---------|
| | guests Price p | per m² |
| Includes hauling out and re-launching the ship, transportation on land, | | |
| pressure wash of the bottom and hull, barge rental and applying cover foil. | € 50,00 | € 52,00 |
| burge rental and applying cover ion. | C 30,00 | C 32,00 |
| A. Yachts in the heated hall | € 57,50 | € 59,50 |
| B. Yachts on the shore | | |
| Includes hauling out and re-launching the ship, transportation on land, pressure wash of the bottom and hull | | |
| and barge rental. | € 22,00 | € 23,00 |
| | Price per yacht | |
| Slings are obligatory for yachts with a standing mast, they will be applied by the | | |
| Yacht Service & Refit department: | € 53,00 | € 55,00 |

The following activities will be carried out based on subsequent calculation:

- Winterize and de-winterize the engine and sanitary
- · Un-stepping and stepping of the mast
- · Take down and bend the sails
- · Sail to and from the berth
- Refuel the tank

| Various rates: | |
|---|--------------------|
| Surcharge special barges heavy yachts | € 250,00 |
| Charging the batteries on board | 0.000,00 |
| 1 - 3 batteries | € 100,00 |
| >4 batteries | € 125,00 |
| • Electricity during the winter months, incl. | 6 100 00 |
| gauge rental (incl. 100 kW-hr) • Use mast crane ≤ 20 meters | € 100,00 |
| Use mast crane ≥ 20 meters Use mast crane > 20 meters | € 45,00 € 75,00 |
| Price per foot | € /3,00 |
| Polish and wax the hull | € 15,00 |
| Polish and wax the superstructure Price on request | |
| Antifouling < 45 feet | € 16,00 |
| ≥ 45 feet | € 17,00 |
| Motor yachts | € 19,00 |
| M/ | C 0.00 |
| Wash the sails, price per m² Summer storage winter cover | € 8,00 € 50,00 |
| Sail storage, price per sail < 40 feet | € 30,00 |
| > 40 feet | € 35,00 |
| Winter storage outboard engine | € 50,00 |
| Mast storage Price per meter | € 8,00 |
| Mast storage with radar Price per meter | € 12,00 |
| Anti-pollution surcharge | € 57,50 |
| Storage gas bottles: 1 bottle | € 35,00 |
| 2 bottles | € 50,00 |
| | |

Regulations winter storage

(1/10 until 1/4: prolognation by agreement)

Bottom of the ship

The bottom of all the ships will be pressure washed straight after hauling the ship out of the water. This will prevent fouling, which is very difficult to remove later on.

Un-stepping and stepping of the mast and mast storage

The standard un-stepping and stepping of the mast means we will remove the boom and mast without sail, disconnect electric wiring, prepare the mast for transportation and stepping the mast the way it was removed before winter storage. Extra work can be filled out on the form. Your registration for winter storage in the hall, implies that the mast will be stored in the mast storage. The boom will stay on board. To prevent damage to the mast it is not allowed to work on your mast in the mast storage. Should the mast remain on board, than we charge the overall length for the winter storage rate. The construction of the deck has to be suitable to carry the mast safely.

Barge

All yachts are placed on universal barges, which fit onto our hydraulic boat car. Special cradles will be used for heavy or long yachts.

Tarpaulins

We advise all ship owners, who leave their ship outside during the winter period, to put a tarpaulin over the ship. You can order a cover to fit your ship with us, we will have to be informed early. We do not rent out tarpaulins. We do not permit covers of thin plastic foil, because experience has taught us that they will rip (due to wind) very easily.

Winter preparations for the engine & sanitary

This includes: an oil change of the engine, renew oil and fuel filters, preserve engine and sanitary with antifreeze (up to -20 °C). When we prepare you ship for sailing, we will reconnect all the systems and check the V-belt and impeller. If necessary we will replace them. To prevent condensation we strongly advise you to fill your fuel tank completely before winter storage.

Battery maintenance

Batteries that are heavy or difficult to reach will be left on board. We advice you to charge the batteries completely before the winter period. Should your yacht need new batteries? We offer them at competitive prices.

Standardized and other work

On your winter storage registration form we have reserved some space on which you can write down the work you want us to carry out. The place of your ship in the hall or outside will depend on the kind and amount of work that needs to be carried out. To ensure efficiency it is therefore very important that we know what work needs to be carried out, before the ship is hoisted out of the water. It is not allowed to leave gas bottles on board while your yacht is in our winter storage. You can store the bottles in our storage (see Various rates) or take them with you.